You asked, We answered!

1. Is there a typical skill set that you look for in a candidate?
   Generally speaking, successful candidates have achieved the following qualifications and demonstrate the following strengths:
   - An Undergraduate or Graduate degree with a high academic standing.
   - Strong conceptual, analytical and problem solving skills with the ability to see the “big picture” in a complex environment.
   - Excellent verbal and written communication skills.
   - The ability to think independently and take initiative to capitalize on opportunities and minimize problems.
   - The ability to work efficiently both in a team environment and independently.
   - Excellent interpersonal skills to aid in developing good business relationships with customers, business partners and stakeholders.
   - The ability to adapt well to change.

2. Do I need to complete the Canadian Securities Course (CSC) or other related courses to work at TD Securities?
   Beyond having an Undergraduate or Graduate degree, it is not mandatory that you have any other courses or designations for most positions. In certain areas, additional courses and certifications may be looked upon favourably as showing a commitment to the industry. Please see individual job descriptions for further details.
3. **What kind of training and educational programs does TD Securities offer?**

As part of our commitment to ongoing learning, we offer you the opportunity to upgrade your knowledge and skills through various external and internal courses.

Whether you want to pursue a degree, a diploma or a certificate, TD Bank Group’s Tuition Assistance Program offers significant financial support for any learning that is related to your career.

Examples include – upgrading computer skills; degree/certificate programs such as the Certified Management Accountant (CMA) program; and financial industry training such as the Chartered Financial Analyst (CFA) program.

4. **Do you have any rotation programs?**

Our rotation programs are truly unique and help get you to the front line faster. We offer rotation programs within the following areas: Sales & Trading, Global Business Services, and TD Asset Management. For more information, please refer to the job descriptions posted on our website.

5. **Will I have the opportunity to work abroad with TD Securities?**

With offices around the world, TD Securities gives you an opportunity to work abroad through certain rotation programs. The Sales & Trading program offers all associates a rotation outside of Toronto in our Singapore, London, New York or Montreal offices, while our Global Business Services program offers a rotation in London as well as in Calgary.

6. **What is the culture like at TD Securities?**

The overall corporate culture at TD Securities is regarded as being open, tolerant, respectful and fun. We also foster an environment where you will have the opportunity to “get on the front line faster”. Our Leadership Committee is dedicated to a philosophy of getting new recruits involved in deals and projects from day one – you will be encouraged to seize every opportunity to learn, develop, contribute to our firm and reach your full potential.